



MASTERING COSTS, COMPLIANCE & SUSTAINABILITY IN CORPORATE FLEETS

Guide to fleet management for corporate light vehicles

This is a comprehensive guide to EROAD's innovative fleet management solutions for New Zealand's corporate sector, specifically targeting banks, business services, and insurance companies with light vehicle fleets.





TRANSFORM CORPORATE FLEET MANAGEMENT WITH INNOVATIVE SOLUTIONS

Corporate fleet managers in New Zealand's utilities sector face unique challenges in managing their diverse array of assets. From light vehicles to specialised equipment, the need for a comprehensive fleet management solution has never been more critical. EROAD enables you to manage all your assets—including cars, utes, vans, trailers, and specialised equipment—on a single, integrated platform.

Whether you're looking to optimise your fleet operations, transition to electric vehicles, or gain better visibility of your assets in remote locations, EROAD offers customisable solutions to meet your specific needs.



Visibility is about
knowing how far
you can go.

THE EVOLVING LANDSCAPE OF CORPORATE FLEET MANAGEMENT

New Zealand’s corporate fleet landscape is changing—fast. Light vehicles make up approximately [91%](#) of the country’s vehicle fleet, and this shift is particularly pronounced in sectors such as banking, insurance, and business services, where mobility and client visits are crucial.

Corporate sustainability goals are a major driver of this transition. Many New Zealand businesses are aligning their fleet strategies with the country’s commitment to reach [net-zero emissions by 2050](#). This shift not only reduces environmental impact but also offers long-term cost benefits.

The need for integrated fleet management solutions

As fleets become more diverse and complex, the demand for comprehensive management solutions has intensified. Modern corporate fleets require tools that can:

<ul style="list-style-type: none">• Monitor and optimise fuel consumption across various vehicle types	<ul style="list-style-type: none">• Optimise fleet allocation and reduce idle time (with pool booking solutions like EROAD’s BookIt)
<ul style="list-style-type: none">• Track and reduce emissions to meet sustainability targets	<ul style="list-style-type: none">• Strategise vehicle replacements to minimise disruptions—made easier with tools such as the MyEROAD Sustainability Module
<ul style="list-style-type: none">• Manage maintenance schedules for both traditional and electric vehicles	<ul style="list-style-type: none">• Simplify RUC management for all vehicles by streamlining recordkeeping and admin work
<ul style="list-style-type: none">• Provide real-time visibility into vehicle locations and usage patterns	

EROAD’s integrated platform addresses these needs, offering a unified solution for managing diverse corporate fleets. By providing real-time data and actionable insights, EROAD enables [fleet managers](#) to make informed decisions that drive efficiency, reduce costs, and support sustainability initiatives.



THE BIGGEST CHALLENGES FOR FLEET MANAGERS—AND HOW TO SOLVE THEM

From rising fuel costs to compliance headaches and sustainability pressures, fleet managers juggle it all. Are you keeping up? EROAD offers tailored solutions to address these pain points effectively.

Are you overspending on fuel?

With fuel prices remaining [volatile](#), cost management is more important than ever

EROAD's [Fuel Management](#) solution helps by:

Tracking real-time fuel consumption

Identifying inefficient driving behaviour

Optimising routes to reduce fuel usage

Staying on top of ever-changing compliance requirements

Keeping up with New Zealand's evolving regulations doesn't have to be complicated. With EROAD, managing RUC can become effortless—purchase licenses in seconds, automate RUC top ups, and check the compliance status of all your vehicles in one place.

EROAD's [compliance management](#) solutions ensure:

- 1 Digital pre- and post-trip vehicle inspections
- 2 Immediate defect reporting and tracking
- 3 Full audit trail of inspections, defect capture, resolution, and certification
- 4 Enterprise Authentication (single sign-on) for a seamless user experience

Time is ticking for meeting sustainability targets

New Zealand is pushing for net-zero emissions by 2050, and corporations are expected to do their part. For publicly listed companies and financial services, Climate-Related Disclosures add another layer of responsibility.

EROAD's [Sustainability Module](#) offers:



CO2 emissions tracking to support sustainability goals



Tools to support your EV strategy with vehicle replacement suggestions



Comprehensive sustainability reporting to meet evolving compliance requirements

Breakdowns ruining your day

Unplanned downtime means lost productivity. This is especially painful if it occurs too frequently.

EROAD's [Fleet Maintenance](#) and [Inspect](#) solutions provide:



Preventative
maintenance scheduling



Digital vehicle inspection
checklists



Real-time alerts for
potential issues

Optimising driver management and pool vehicle utilisation

Smarter driver and vehicle management can improve fleet productivity by up to [15%](#).

EROAD's driver management tools include:



[Driver Login](#) for accurate trip and driver behaviour tracking.



[Driver Insights Report](#) for performance analysis.



[Leaderboard](#) to encourage safe driving practices.



[BookIt](#) for efficient pool vehicle management.



[Drive Buddy and Posted Speed](#) for in-the-moment driver coaching.



[Drive Buddy Fatigue](#) to encourage driver breaks throughout the day.

Do away with the guesswork—EROAD empowers fleet managers with actionable insights to cut unnecessary costs, keeping with compliance requirements, and drive sustainability initiatives.

TAKE YOUR PICK

EROAD offers a range of hardware options to suit different fleet needs:



Etrack Locate

4G GPS tracker for light vehicles



Etrack G70

High-precision tracking device with configurable inputs and outputs



Etrack Oyster 3

Long-lasting battery-powered asset tracker



Ehubo2

In-vehicle device with driver feedback, MyEROAD integration, and RUC management

Add-on modules include:



EROAD Inspect

Digital vehicle inspections



EROAD Satellite Communications

Pool vehicle management—now with KeyWatcher digital keylocker



EROAD BookIt

Remote area tracking



EROAD Analyst

Custom reporting

FUTURE-PROOF YOUR FLEET

EROAD stands out as the premier choice for corporate fleet management in New Zealand:



All-in-one platform

Manage your entire fleet with a single, integrated system. From [fuel management](#) to [driver insights](#), everything you need is at your fingertips.



Proven track record

With over 240,000 connected units globally, EROAD's reliability is unmatched in the industry.



Cutting-edge innovation

Stay ahead with features like the [MyEROAD Sustainability Module](#), launched in 2023 to help you meet your environmental goals.



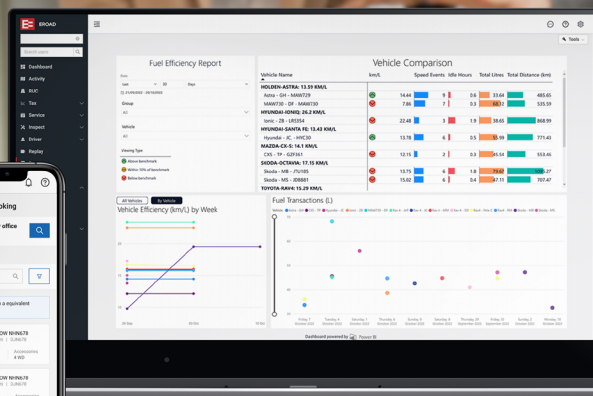
Tailored for New Zealand

[Local support and customisable solutions](#) ensure you're always compliant with NZ regulations.



Cost effective

With a [variety of plans](#) available, EROAD offers unbeatable value for fleets of all sizes.



Streamline your entire operation, driving efficiency, safety, and sustainability with one integrated package.



LET'S CONNECT

Transform your fleet management today. Contact EROAD for a free demo and discover how our innovative solutions can fuel your fleet.

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