



MEDIA RELEASE

EROAD partners with PIT Group to set new standard for ELD technology

Las Vegas Nev. - October 4, 2016 EROAD announced today that it has partnered with PIT Group to provide independent testing and verification of its ELD solution. PIT Group specializes in the testing and implementation of transportation related products, and consulted on the Canadian ELD program.

Under the FMCSA's (Federal Motor Carrier Safety Administration) ELD mandate, providers may self-certify that their devices meet FMCSA technical specifications. The American Trucking Associations (ATA) has said that "ultimately, verification of each device by the government or a third party would be ideal."

Announcing the partnership at the ATA Management Conference & Exhibition today, EROAD COO Jarred Clayton said, "We know how much compliance matters to our customers which is why EROAD follows rigorous internal testing procedures and protocols for our tax and compliance solutions. We are going one step further by adding PIT Group's independent testing and verification to assure carriers that the ELD they have chosen is best in class and compliant.

"PIT Group's expertise in vehicle technologies, telematics and regulatory requirements made it uniquely qualified to demonstrate the feasibility and value of independent testing and verification," stated Mr Clayton. "They understand fleets. Having worked with fleet managers and manufacturers to provide and select the best technologies for the past eight years, they know it's about more than just meeting technical specifications. What matters most is ease of use and how it can help the business overall," Mr Clayton said.

Benoit Vincent, a researcher from PIT Group, said once EROAD completes its certification process, PIT Group will confirm that the EROAD ELD solution satisfies FMCSA technical specifications and carriers' operational requirements.

"PIT Group knows the trucking industry and the best technologies that support it," stated Mr Vincent. "Our extensive knowledge of the American ELD standard is providing assistance to U.S. fleets as well as assisting the Canadian authorities finalize upcoming ELD regulations in Canada."

This isn't the first time EROAD has demonstrated quality and industry leadership through independent testing and validation. EROAD is the only company to have obtained an independent audit from the Oregon Secretary of State, which found its solution to be accurate, reliable and secure for capturing, processing and storing data.

EROAD's ELD solution is being developed on the same proven platform as its electronic tax, compliance and commercial services, including electronic IFTA, Oregon Weight Mile Tax, driver and vehicle analytics, and real-time fleet tracking.



About EROAD

EROAD Inc. is a leading transport technology and services company, based in Portland, Oregon. It is a subsidiary of EROAD Limited, headquartered in Auckland, New Zealand. EROAD's in-vehicle technology and global electronic platform provides heavy transport operators with automated solutions to manage and pay road user charges, to meet regulatory and compliance obligations, and to provide a range of commercial services.
www.eroad.com

About PIT Group

PIT Group is an unbiased, neutral testing organization that helps manufacturers and fleet managers provide and select the best technologies to reduce costs and environmental impact. PIT Group evaluates technologies that promote efficient energy use in the commercial transportation, municipal and transit industries across North America. <http://thepitgroup.com/>

For further information contact:

EROAD Media Contact:

Andrew Thompson
Gard Communications
503.552.5010
athompson@gardcommunications.com

PIT Group U.S. Media Contact:

Susan Fall
LaunchIt Public Relations
858 490-1050
susan@launchitpr.com

PIT Group Canada Media Contact:

Karine Seguin
Marketing Services Coordinator
PIT Group
1-855-472-1159
Karine.seguin@thepitgroup.com

PIT Group Technical Contact:

Yves Provencher
Director
PIT Group
514-782-4523
yves.provencher@thepitgroup.com