

EROAD



Media Release: Leading US trucking services firm becomes EROAD dealer

19 June 2014 Auckland Transport technology and services company EROAD has formed an alliance with leading US trucking services company Glostone Trucking Solutions, establishing Glostone as an EROAD dealer in the USA and Canada.

EROAD CEO Steven Newman concluded the deal with Glostone recently in Portland, Oregon, during a visit to EROAD's US business.

Mr Newman said that many US trucking fleets used specialist providers like Glostone to help them meet their weight-mile tax and compliance commitments, and EROAD was delighted that Glostone saw an opportunity to use EROAD's solution to help its customers.

"We're pleased they see a valuable role for EROAD's solution in terms of electronic record keeping and tax and compliance services," said Mr Newman.

Glostone President Dave Gray said he was extremely impressed with the accuracy, reliability and ease of use of the EROAD in-cab technology system.

"We prepare road use taxes for hundreds of carriers and work with data generated from a number of other on board systems. EROAD is the only system independently tested and approved by the State of Oregon for tracking distance and weight group configurations used in the payment of its Oregon Weight Mile Tax," he said.

"I would recommend EROAD to any carrier requiring accurate distance data for tax reporting and record keeping as part of their in-cab technology solution."

Oregon is one of four states in the USA that levies a weight-mile tax for heavy vehicles, similar to New Zealand road user charges (RUC). EROAD launched its electronic RUC service in New Zealand in 2009, the world's first nationwide GPS-based tolling solution, and today collects more than 20% of New Zealand's heavy vehicle RUC.

EROAD added a second reference site in Oregon, USA, in April when it launched its electronic weight-mile tax solution, and has been pleased by the market's response.

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About EROAD

EROAD is a fully integrated GPS, road charging and fleet services company. EROAD's goal is to offer innovative solutions based on its core technology platform to assist in the creation of a transport sector that is responsive to the evolving needs of business, government and the wider community.

About Glostone Trucking Solutions

Glostone Trucking Solutions has been serving the trucking industry with complete truck licensing, fuel tax reporting, accounting, driver training and DOT compliance services since 1996. Glostone has the experience and expertise to help any company operating trucks to lower costs while staying DOT compliant, tax smart and road legal.