



FleetPartners collaborates with EROAD to support safe driving

One of New Zealand's preferred leasing and vehicle management providers FleetPartners, is pleased to announce their partnership with NZTA approved, innovative technology platform provider EROAD. This collaboration promotes a business culture of safe driving; it also delivers FleetPartners a system of enhanced fleet and asset management.

When the Health and Safety at Work Act comes into effect on 4 April 2016, it is critical that businesses have the best tools in place to ensure efficient compliance with the new regulations.

The first provider to offer a government-approved electronic road user charging solution, EROAD has continued to invest in design, product development, manufacturing and operations to maintain its technical leadership and competitive commercial advantage.

"We're excited to be partnering with a recognised leader in the fleet leasing and management space," says Steven Newman, EROAD CEO. "We already have a shared customer base and we look forward to delivering shared benefits to those customers to enable more efficient compliance with the new health and safety regulations."

"Managing and controlling vehicle maintenance and repairs, and ensuring fleet vehicles are always well maintained and safe, should be a given", says Gail McNamara, FleetPartners Marketing Manager. "However, safe driving also plays a key role in compliance with health and safety, insurance, legal and ACC obligations."

EROAD's in-vehicle technology and services support compliance by encouraging continuous improvement and rewarding safe driving. The EROAD system uses gamification to promote safe driving, tracking performance over time, and providing individual feedback that highlights positive driving behaviour, and suggests areas for improvement.

"One of the key benefits this partnership provides for both fleet managed and leasing customers is access to an integrated solution, that can be included as part of their lease contract," said McNamara. "Customised reporting provides 24/7 access to information around utilisation, vehicle and driver safety, compliance and RUC management, that will assist with adherence to the stringent compliance requirements associated with managing a vehicle fleet."

To find out more on FleetPartners telematics solutions, click here: <http://www.fleetpartners.co.nz/lease-solutions/discover/telematics/>. FleetPartners also offers 'FleetCoach', an online driver behaviour improvement programme. Businesses can call FleetPartners on 0800 372 632 for a free, no obligation assessment of their vehicle fleet.

ENDS

Media contact: Gail McNamara, Marketing Manager, FleetPartners

T: 09 570 3900, M: +64 27 437 5182, E: gail.mcnamara@fleetpartners.co.nz